

A Sample Project

“ABC Company,” a local scrapbooking company, has requested a proposal to complete an order where 5,000 clamshell packages must be assembled. Each package has 10 items that must be finished, collated, packaged, and sealed.

We determine the tasks we can complete for ABC Company—

- Review quality specifications established by ABC Company
- Pick up product from the ABC manufacturing site and transport to Columbus production site
- Complete finishing work on items
- Assemble and package products according to specifications
- Inspect work to ensure quality deliverables

We propose a cost—

Rates include all direct costs associated with wages, training, workers’ compensation insurance, taxes, and supervision provided by Columbus staff.

Product task/description	Cost per unit	Total no. of units	Total cost
Package and seal individual units	\$.06	50,000	\$3,000
Collate 5 scrapbook pages	\$.035	25,000	\$ 875
Shrink-wrap collated pages	\$.06	5,000	\$ 300
Collate 10 items:	\$.06	50,000	\$3,000
<ul style="list-style-type: none"> • Stickers (2) • Paper (1) • Twine/ribbon (3) • Studs (2) • Decorative rubz (2) 			
Place collated items in clam shell	\$.015	5,000	\$ 75
Seal clam shell packages	\$.01	5,000	\$ 50
TOTAL COST TO ABC COMPANY			\$7,300



Transportation to and from ABC warehouse billed at actual cost TBD

We deliver—

Columbus delivers a finished product back to ABC warehouse to meet its shipping deadline.

COLUMBUS SUCCESS STORY

Columbus Community Center and Parker Hannifin — Partners for 35 Years

In 1973, Columbus Community Center began efforts to find training and work opportunities for the people with disabilities who were attending the center.

One of the Columbus staff sent out 540 letters to businesses in the community requesting work opportunities. Jess Boyce and Dale Burnett at Parker responded. Jess had worked with nonprofits like Columbus in California, so he was familiar with the value of such a business partnership.

Nearly 35 years later, Columbus participants are still providing a much-needed business service for Parker (which is now Hannifin Seal Group’s Engineered Polymer Systems [EPS] Division). A work crew of 12-16 people from Columbus work on-site at Parker assembling a variety of sizes of o-rings into seals that are manufactured on site.



Joe Ham, Columbus production supervisor, works with Robert Cunningham as he assembles o-rings.

“I’ve been working with the Columbus team for 20 years. When we have an expedited order, we know they will get the assembly work done on time. That kind of quality assurance is important to us and our customers. Plus, after all these years, everyone on the Columbus team is just part of the Parker family.”
BILL TATE, CELL COORDINATOR
PARKER EPS DIVISION



Since 1968
Columbus Community Center
Community Foundation for the Disabled

Serving People with Disabilities
Since 1968

To Learn More
About Our Services

Columbus Production Services

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Columbus Community Employment

Arden Lubeck
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Columbus Secure Shredding

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or visit our website at
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3495 South West Temple
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BUSINESS SERVICES

*A Better
Bottom Line.*



*A Stronger
Community.*



Columbus
Production
Services



Columbus
Community
Employment



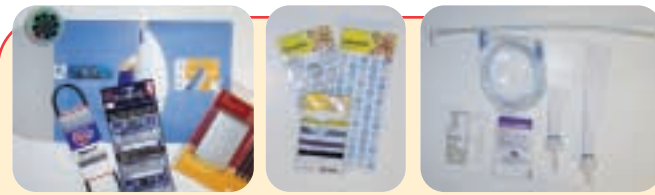
Columbus
Secure
Shredding

A “Win-Win” Business Model

Our commitment to you is to help you improve your company’s bottom line. But there is one catch—you might just be helping to strengthen your community at the very same time.

When Columbus becomes your business partner, we can also provide an opportunity for people with disabilities who face incredible obstacles in finding meaningful employment.

We can do this because we follow a proven business model that works. Based on the “social enterprise model,” we work with you to balance solid business goals with our mission to support the independence of people with severe disabilities.

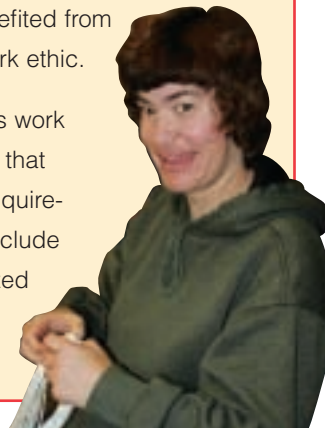


These sample products were tailored to customer specifications. From simple to complex projects, we can customize our services to fit your business requirements.

Serving the Community, Serving Our Business Partners

Wendy Sugden has been employed through Columbus for almost two decades. She has an incredible array of skills, and she has worked on projects ranging from industrial sewing to re-packaging laundry products. Many local businesses have benefited from Wendy’s exemplary skills and work ethic.

Columbus production supervisors work with Wendy and others to ensure that projects are meeting customer requirements. These kinds of projects include labeling and relabeling, customized packaging and re-packaging, and product assembly.



Our Process for Designing Customized Business Solutions

Our staff works with many local businesses to identify, design, and implement “win-win” opportunities where companies can improve their bottom line. We work with you to identify your business needs, then we customize our services to ensure that we are meeting your company’s production and quality assurance goals. We have a step-by-step process that allows us to identify “win-win” business opportunities.

- 1 First, our business operations team will meet with you and your staff to thoroughly explain the business services and products we offer.** We like to invite you and your key staff to tour our facility and observe first hand what we do. We can guarantee you that you will be impressed by our production processes, and you will be touched by the success stories of the people who work here.

- 2 Second, we like to visit your facility and observe first-hand your business processes.** This allows us to identify work opportunities that could lead to a successful partnership. We can often identify points in your process where we can provide expertise and often save you money.
- 3 Third, we will bid a competitive price for the work.** Our business goal is to help you improve your bottom line, and we work with you to ensure that we understand your business costs and fiscal goals.
- 4 Finally, we will follow through with quality assurance measures and top-notch customer service.** The people we serve thrive and grow when your business processes result in a successful bottom line. We are your trusted business partner on the smallest and largest projects.

Business Services

Columbus operates three business units that provide the following products and services:

CPS Columbus Production Services offers services that can be customized to meet your needs. We specialize in assembly, customized packaging, labeling and re-labeling, shrink wrapping, display buildouts, and industrial sewing.

Benefits of using CPS services:

- Projects are customized to fit your company’s needs and production deadlines—projects can be one day, a few months, or long-term.
- Columbus production supervisors are your single point of contact and ensure that we meet your production and quality assurance goals.



CCE Columbus Community Employment can train and place individuals or supervised work teams at your place of business.

Benefits of using CCE services:

- Your company has access to trained individuals and/or teams that specialize in assembly, production, grounds maintenance, custodial work, food service, laundry, and warehouse operations.
- We can place individuals for permanent employment, or we can meet your needs for temporary and seasonal work teams.



CSS Columbus Secure Shredding offers secure document destruction services that ensure your confidential material is destroyed according to the strictest Federal regulations and industry requirements.

Benefits of using CSS services:

- Confidential materials are destroyed in compliance with Federal regulations and industry requirements, and we document your compliance with Federal, state, and local regulations.
- Service is customized to fit your company’s needs, including local, regional, and national coverage.





Columbus Community Center

is a nonprofit organization that has provided support services to people with disabilities since 1968. Columbus has nearly 40 years of experience providing for individuals with disabilities, their families, and the community within which they live.

Columbus has succeeded in providing opportunities for people with disabilities through “win-win” partnerships with local businesses. We follow the “social enterprise” business model, which allows us to work with our business partners to integrate business principles and community mission. We provide customized services to business partners, and this in turn allows us to train, employ, and support people so they can enjoy the self-esteem that comes from a job well done.

Let us show you how we can improve your company’s bottom line while strengthening the community at the same time.

FOR MORE INFORMATION:

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**Columbus
Production
Services**



**Columbus
Community
Employment**



**Columbus
Secure
Shredding**

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Center for Community Development



Columbus Community Center: A Better Bottom Line. A Stronger Community.



CPS provides services that can be customized to meet your business requirements, budget, and production deadlines. We work with you to customize the projects to fit your needs—projects can be one day, a few months, or long-term.

Together We Create a “Win-Win” Partnership

- **Cost Savings.** We help you identify places where you can reduce labor and overhead costs. We can be an alternative for your temporary labor needs or when it just isn't cost effective to pull your own staff off of other tasks.
- **Quality Assurance.** CPS production supervisors ensure that we meet your quality specifications. We integrate our staff and process with your business requirements—we don't start a job until we know your quality specifications. Our CPS supervisors inspect the work to ensure quality deliverables.
- **Reliable Production Supervisors.** Our work crews are always supervised by trained CPS production supervisors. Our supervisors are always your point of contact. The rates we quote include all direct costs associated with wages, training, workers' compensation insurance, taxes, and supervision.

CPS Services

- Packaging and re-packaging
- Labeling and re-labeling
- Product assembly
- Display buildouts
- Industrial sewing
- Fulfillment and shipping
- Pickup and delivery
- Shrink wrapping
- Warehouse services

FOR MORE INFORMATION:

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CCE provides a unique employment service to local businesses. Through a partnership with employers in the community, CCE staff matches individuals with disabilities to the right job. We work with you to determine your staffing needs, and then we find individuals or work crews to meet those needs.

Together We Create a “Win-Win” Partnership

- **The Right Person for the Right Job.** You might be looking for full-time, permanent employees or part-time, temporary or seasonal work crews. We can be an alternative to your temporary labor, seasonal, or long-term employment needs.
- **Training and Supervision that Ensures Success.** Our supervisors are always your point of contact. Columbus staff work with you to determine your employment needs. The assigned Columbus supervisor learns the skills and specifications of the particular job/task and then supervises individuals or groups to complete the work according to quality and industry standards.
- **Cost-Effective, Customized Solutions.** We can help you identify places where we can help you reduce labor and overhead costs. The rates we quote include all direct costs associated with wages, training, workers’ compensation insurance, taxes, and supervision.

CCE Specialty Services

We can provide you with individuals or work crews that specialize in the following areas:

- Food service
- Warehousing
- Grounds maintenance
- Custodial services
- Linen and laundry services
- Temporary employment services

FOR MORE INFORMATION:

Arden Lubeck

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CSS guarantees the security of your confidential material. Our trained consultants will work with you to determine the best steps to meet your company's document destruction requirements. Our service has received AAA Certification from NAID (National Association of Information Destruction), which means we must pass a rigid 26-step audit to ensure we comply with the strictest industry standards for secure document destruction.

When you choose CSS as your preferred vendor, you also support our mission to provide employment for individuals with severe disabilities. CSS is a business unit of Columbus Community Center, a nonprofit organization that provides training and employment opportunities for people who would otherwise not have access to meaningful employment.

Together We Create a "Win-Win" Partnership

- A secure process verifies your compliance with Federal laws and regulations.
- Scheduled service fits your timetable and needs.
- Local, regional, and national coverage is available, all at a competitive price.
- Paper is destroyed to meet national standards set by NAID.
- Notarized certificates of destruction are issued ensuring industry compliance.

Our Security Promise

- We provide secure document destruction, shredding, and recycling.
- Work is overseen by professional, uniformed staff that is bonded, insured, drug tested, and trained.
- Confidential material is destroyed to meet Federal regulations and industry standards.
- Our security consultants work with you to provide service that meets your unique requirements, risk tolerances, and industry compliance.
- Our plant-based shredding ensures complete visual destruction (no missed pieces).
- No long-term contracts required—we keep your business through our secure, exceptional service.

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